



# StrengthsGenius™

## THE 21 Irrefutable Laws of Leadership Laws 9-12

*“Leaders attract people like themselves.”*

**LAW #9 – The Law of \_\_\_\_\_.**

Who you are is who you attract.

### **Learning the Law of Magnetism:**

1. \_\_\_\_\_  
Most organizations, groups, companies and even departments attract individuals of similar age.
  
2. \_\_\_\_\_  
The personal circumstances and experiences that help to shape someone’s life. For example, ethnic and social origins, upbringing, education, and work experience.
  
3. \_\_\_\_\_  
The way a person views something or tends to behave towards it.



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## **Living the Law of Magnetism:**

- Before going any farther make a list of qualities that you are looking for in people you bring around yourself. Now determine if you possess those qualities.
- Take time now to establish or review your personal:

1. What am I about? Who am I?

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2. What will I do in the next year? 3 years? 5 Years?

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3. What do I believe?

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4. Who will I be held accountable to?

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1. Internalize your mission and vision statements as well as your core values and social contract.
2. Live up to them.
3. Look for people who are in harmony with you.

“Find people who \_\_\_\_\_ what you believe but \_\_\_\_\_ thoughts.”

### **Leading others to the Law of Magnetism**

- *When you hear any statement concerning a leader’s staff, especially in a negative connotation, it’s also a great opportunity to edify a client who has a great staff.*
- *When you hear a leader talk about the staff they wish they had.*



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*“Leaders attract people like themselves.”*

**LAW #10 – The Law of \_\_\_\_\_.**

The Heart comes first; you must connect on an emotional level.

**Learning the Law of Connection:**

\_\_\_\_\_ **with yourself**

Kevin Hall, author of “Aspire” - Four Belief Statements

1. I am \_\_\_\_\_
2. I am \_\_\_\_\_
3. I am \_\_\_\_\_
4. I \_\_\_\_\_

**Living the Law of Connection:**

1. We have to touch a heart before we ask \_\_\_\_\_ .
2. The first heart we have to touch is \_\_\_\_\_ .
3. We cannot lead others to places \_\_\_\_\_ .
4. Know your giftedness ( \_\_\_\_\_ - God given talent).

List your greatest successes



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- List your disappointments or setbacks
- Find commonality in each list 5. Know your enthusiasm ( \_\_\_\_\_ )
- What are the things you do or would do regardless of pay?

5. Know your enthusiasm ( \_\_\_\_\_ ).

- What makes you laugh, sing and cry?

6. Live through your giftedness and enthusiasm ( \_\_\_\_\_ - the executed combination of purpose and passion).

7. True Success is living our \_\_\_\_\_ , with \_\_\_\_\_ through a \_\_\_\_\_



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## Leading others to the Law of Connection:

1. \_\_\_\_\_ **with openness and sincerity.**  
Choose candor and caring as tools to keep you balanced. Authenticity is a trait people are looking for.
2. **Know your** \_\_\_\_\_.
3. \_\_\_\_\_ **your message.**
4. **Go to where they** \_\_\_\_\_.
5. \_\_\_\_\_ **on them, not you.**
6. \_\_\_\_\_ **in them.**  
**Offer** \_\_\_\_\_ **and** \_\_\_\_\_.

When we offer sincere and genuine hope we touch hearts and when we touch hearts we truly connect.

1. *I like my people but I just don't feel like we are on the same page.*
2. *I have a few people that are as competent as the rest, but we are always butting heads.*
3. *Every time I talk to \_\_\_\_\_ I get the glazed-over look from them.*

***“The leader finds greatness in the group, and helps the members find it in themselves.”***

**LAW #11 – The Law of the \_\_\_\_\_.**

A leader’s potential is determined by those closest to them.

**Learning the Law of Inner Circle:**

No one ever does anything great \_\_\_\_\_ !

Be strategic in creating your inner circle.

Create your inner circle with the following guidelines:

1. Do they have \_\_\_\_\_ with others?
2. Do they bring a \_\_\_\_\_ to the table?
3. Do they hold a \_\_\_\_\_ in your organization?
4. Do they \_\_\_\_\_ to you and to the organization?
5. Do they \_\_\_\_\_ other inner circle members?

**Living the Law of the Inner Circle:**

Always recruit with these traits in mind:

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

**Never stop \_\_\_\_\_ your inner circle.**

Everyone around you needs to be on a \_\_\_\_\_.

*If you have an inner circle member who is not improving for the sake of you, your inner circle, and your entire team; make a change.*

\_\_\_\_\_ **to be an inner circle member for someone else.**

### **Leading others to the Law of the Inner Circle:**

Prepare a lesson outline on:

1. Being \_\_\_\_\_ to be an inner circle member for a great leader, so that once asked you are ready.
2. Outline \_\_\_\_\_ this is good for you and how you will follow the five guidelines.

(see above)

3. Grade yourself on the \_\_\_\_\_ and \_\_\_\_\_ your lesson.

Listen for the following questions:

1. I have a good team but there isn't any true sense of ownership.
2. Why is it that I'm the only one coming up with new ideas?
3. I feel like all of the weight of this thing is on me!

Teach the Law of the Inner Circle with this lesson and the following:

1. Make a list of your inner circle or circles.
2. What are you doing to develop them?
3. What are you doing to either be prepared to be in someone

else's inner circle or to be a better member if you already are?

*“Great leaders gain authority by giving it away.”*

**LAW #12 – The Law of \_\_\_\_\_**

Only secure leaders give power to others.

**“Great things can happen when you don't care who gets the credit.” ~ Mark Twain**

**Learning the Law of Empowerment:**

There are three main \_\_\_\_\_ to empowerment:

1. \_\_\_\_\_ for job security
2. \_\_\_\_\_ to change
3. \_\_\_\_\_ self-worth

**Living the Law of Empowerment:**

1. Find \_\_\_\_\_ to empower.
2. The main ingredient for empowering is \_\_\_\_\_.

In the Law of Empowerment; \_\_\_\_\_ it, \_\_\_\_\_ it and \_\_\_\_\_ it.

**Leading others to the Law of Empowerment:**

*If you believe you have the right person to empower, believe in that person!*

Belief will allow you to \_\_\_\_\_, \_\_\_\_\_ and \_\_\_\_\_.